



Community Betterment through HIE

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Overview

- About Bass & Associates
- Healthcare Technology Center
- Elements of the HIE
- HIE Process Model
- Key Success Factors
- Questions

About Bass & Associates, Inc.

- Founded 1993
- Owner is Harbinger Partner's Inc.
 - 8-Time Winner of the Best Places to Work in Minneapolis, MN
- 110 Employees in Multiple Industries
- Founded by Deb Bass, a Registered Nurse
 - CCHIT HIE Evaluation Committee
- Healthcare as Center of Excellence



Healthcare Technology Center

- Consensus Industry Leader in HIE
- Projects in 6 States
- Lifecycle Services
 - Advisory Consulting
 - Grant/Technical Writing
 - Vendor Solicitation and Management
 - Implementation
 - Customization
 - Managed Services

Healthcare Technology Center

- Project Architecture – PMO/PMI/Matrix
- Vendor Neutral
- Stakeholder Neutral
 - Physician, Hospital, Payer, Governmental



Elements of the HIE

- Governance
- Health Goals & Objectives
- Privacy & Security
- Technical Approach
- Health IT Adoption
- Financing eHealth with an Associated Budget
- Evaluation & Assessment



Key Success Factors

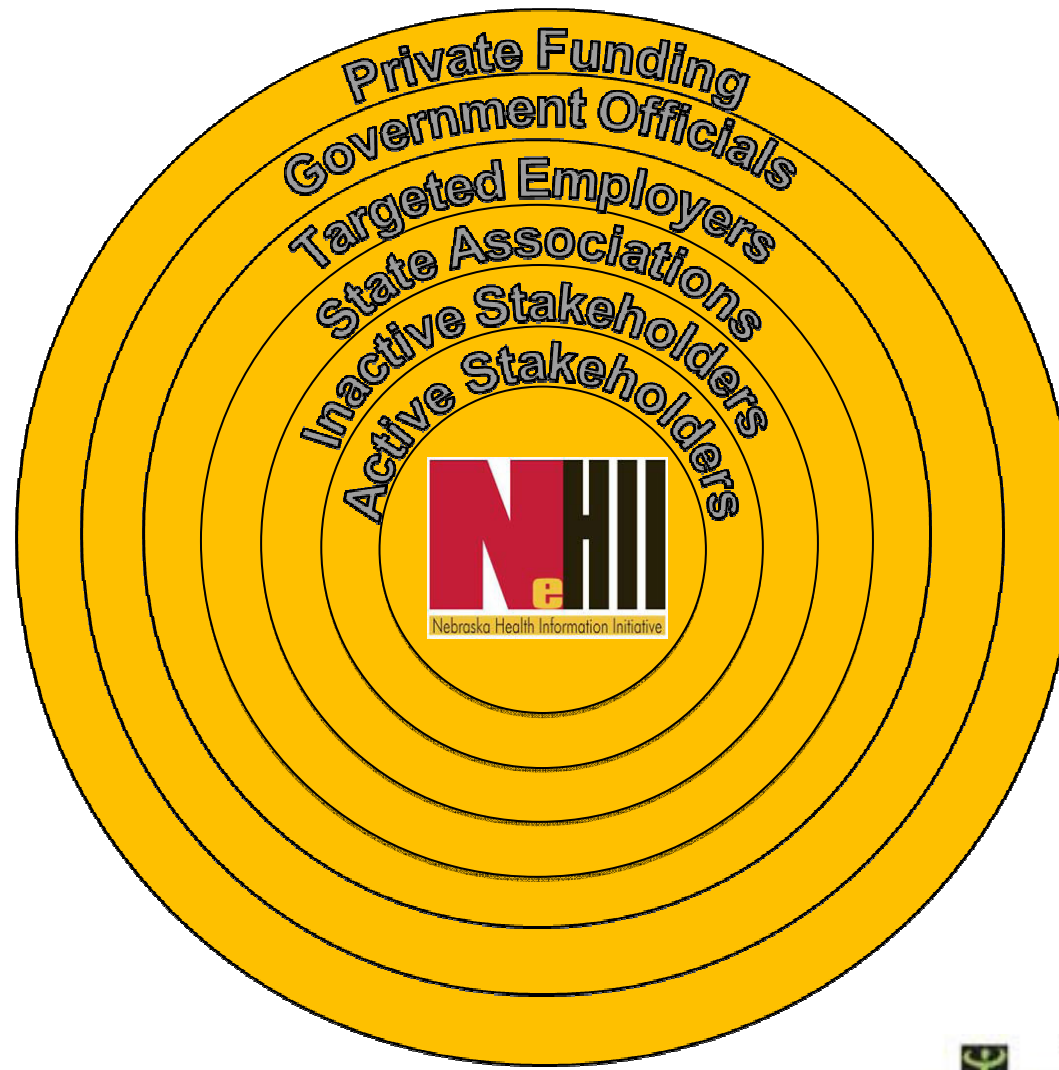
- Business Planning Early
- Demos, Demos, and more Demos
- Move to Pilot Implementation
- Single Point of Contact for Participants
- Operations-Level Personnel
- Phased Pilot Approach



Key Success Factors

- Visionary Physician Leader
- Committee Structure
- Entrepreneurial Approach
- Managed Services Model
- Accountability for Milestones
- Public/private Collaboration
- Site Visits

Stakeholder Engagement - Ripples in the Pond...





HIE Process Model

- Requirements Gathering
- Logical System Design
- RFI – RFP – Vendor Selection
- Business Modeling
- Operational Modeling
- Privacy and Security
- Implementation – Customization
- Operational Management

Questions?

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